# Recommending Products

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# Where we see recommender systems

# Personalization is transforming our experience of the world

Information overload
Image: Second structure
Browsing is "history"
Need new ways
to discover content



You Tube

100 Hours a Minute

What do I care about?

### Movie recommendations



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### **Product recommendations**



### **Music recommendations**



### Recommendations form coherent & diverse sequence

### **Friend recommendations**



Users and "items" are of the same "type"

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### **Drug-target interactions**

Cobanoglu et al. '13



What drug should we "repurpose" for some disease?

### Building a recommender system

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### Solution 0: Popularity

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### Simplest approach: Popularity

- What are people viewing now?
  - Rank by global popularity

• Limitation:

- No personalization

#### MOST POPULAR

E-MAILED BLOGGED SEARCHED 1. Really?: The Claim: Lack of Sleep Increases the Risk of Catching a Cold.

- 2. Magazine Preview: Coming Out in Middle School
- 3. Yes, We Speak Cupcake
- 4. Gossamer Silk, From Spiders Spun
- 5. Tie to Pets Has Germ Jumping to and Fro
- 6. Maureen Dowd: Where the Wild Thing Is
- 7. Maureen Dowd: Blue Is the New Black
- 8. The Holy Grail of the Unconscious
- 9. For Opening Night at the Metropolitan, a New Sound: Booing
- 10. Economic Scene: Medical Malpractice System Breeds More Waste

#### Go to Complete List »

CUSTOMIZE HEADLINES Creat conalized list of headlines based on v sts. Get Started »

### Solution 1: Classification model

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### What's the probability I'll buy this product?



- Pros:
  - Personalized:

Considers user info & purchase history

- Features can capture context:
   Time of the day, what I just saw,...
- Even handles limited user history: Age of user, ...

### Limitations of classification approach



- Features may not be available
- Often doesn't perform as well as collaborative filtering methods (next)

## Solution 2: People who bought this also bought...

### **Co-occurrence** matrix

People who bought *diapers* also bought *baby wipes*

### Matrix C: store # users who bought both items *i & j* – (# items x # items) matrix

- Symmetric: # purchasing  $i \partial j$  same as # for  $j \partial i$  ( $C_{ij} = C_{jj}$ )

# Making recommendations using co-occurences

- User y purchased *diapers* 
  - 1. Look at *diapers* row of matrix

Recommend other items with largest counts
 *baby wipes, milk, baby food,...*

# Co-occurrence matrix must be normalized

- What if there are very popular items?
  - Popular baby item:
     Pampers Swaddlers diapers



- Result:
  - Drowns out other effects
  - Recommend based on popularity

### Normalize co-occurrences: Similarity matrix

- Jaccard similarity: normalizes by popularity
  - Who purchased *i* and *j* divided by who purchased *i* or *j*

• Many other similarity metrics possible, e.g., cosine similarity

### Limitations

- Only current page matters, no history
  - Recommend similar items to the one you bought
- What if you purchased many items?
  - Want recommendations based on purchase history

### (Weighted) Average of purchased items

- User bought items {*diapers, milk*}
  - Compute user-specific score for each item j in inventory by combining similarities:

Score(
$$\int_{\frac{1}{2}}^{1}$$
, baby wipes) =  
 $\frac{1}{2}(S_{baby wipes, diapers} + S_{baby wipes, milk})$ 

- Could also weight recent purchases more

### Limitations

- Does **not** utilize:
  - context (e.g., time of day)
  - user features (e.g., age)
  - product features (e.g., baby vs. electronics)
- Cold start problem
  - What if a new user or product arrives?

## Solution 3: Discovering hidden structure by matrix factorization

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### Movie recommendation

• Users watch movies and rate them

User	Movie	Rating
×.		$\star\star\star\star\star$
×.		$\star\star\star\star\star\star$
×.		$\star\star\star\star\star$
×		****
×		*****
×.		****
×.		$\frac{1}{2}$
×.		*****
×.		****

#### Each user only watches a few of the available movies

### Matrix completion problem



• Data: Users score some movies

**Rating(u,v)** known for black cells **Rating(u,v)** unknown for white cells

• Goal: Filling missing data?





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### Suppose we had *d* topics for each user and movie

- Describe movie v with topics  $R_{\nu}$ - How much is it action, romance, drama,...  $R_{V} = \begin{bmatrix} 0.3 & 0.61 \\ 1.5 & ... \end{bmatrix}$ Describe user u with topics  $L_{u}$ How much she likes action, romance, drama,... Lu= 2.5 0 0.8 ... *Rating(u,v)* is the product of the two vectors  $R_{v} = \begin{bmatrix} 0.3 & 0.01 & 1.5 & \cdots & 3 \\ 1.5 & 0.01 & 0.3 & 0.3 & 2.5 + 0 + 1.5 & 0.8 + \cdots & = \\ 1.5 & 0.01 & 0.3 & 0 + 0.01 & 3.5 + 1.5 & 0.01 + \cdots & = 0.8 \\ 1.5 & 0.01 & 0.$  $R_{v} = [0.3 \quad 0.0]$



<u>Matrix factorization model:</u> Discovering topics from data



- Only use observed values to estimate "topic" vectors  $\hat{l}_{u}$  and  $\hat{R}_{v}$
- Use estimated  $\hat{L}_{u}$  and  $\hat{R}_{v}$  for recommendations

### Limitations of matrix factorization

- Cold-start problem
  - This model still cannot handle a new user or movie



### Bringing it all together: Featurized matrix factorization

### Combining features and discovered topics

- Features capture context
  - Time of day, what I just saw, user info, past purchases,...
- Discovered topics from matrix factorization capture groups of users who behave similarly
  - Women from Seattle who teach and have a baby
- **Combine** to mitigate cold-start problem
  - Ratings for a new user from features only
  - As more information about user is discovered, matrix factorization topics become more relevant

### Blending models

- Squeezing last bit of accuracy by blending models
- Netflix Prize 2006-2009
  - 100M ratings
  - 17,770 movies
  - 480,189 users
  - Predict 3 million ratings to highest accuracy

Rule	EFFEX Priz	2 er	Update Su	bmit Download	
lea	aderboard		10.05	Display top	20 leaders.
Rank	Team Name		Best Score	% Improvement	Last Submit Time
Rank	Team Name BellKor's Pragmatic Chaos		Best Score 0.8558	% Improvement 10.05	Last Submit Time 2009-06-26 18:42:37
Rank Grand	Team Name BellKor's Pragmatic Chaos Prize - RMSE <= 0.8563		Best Score 0.8558	% Improvement 10.05	Last Submit Time 2009-06-26 18:42:37
Rank Grand	Team Name BeliKor's Pragmatic Chaos Prize - RMSE <= 0.8563 PragmaticTheory		Best Score 0.8558	% Improvement 10.05 9.80	Last Submit Time 2009-06-26 18:42:37 2009-06-25 22:15:51
Grand	Team Name BeliKor's Pragmatic Chaos Prize - RMSE <= 0.8563 PragmaticTheory BeliKor in BigChaos		Best Score 0.8558 0.8582 0.8590	% Improvement 10.05 9.80 9.71	Last Submit Time 2009-06-26 18:42:37 2009-06-25 22:15:51 2009-05-13 08:14:09
Rank Grand	Team Name BeliKor's Pragmatic Chaos Prize - RMSE <= 0.8563 PragmaticTheory BeliKor in BigChaos Grand Prize Team		Best Score 0.8558 0.8582 0.8590 0.8593	% Improvement 10.05 9.80 9.71 9.68	Last Submit Time 2009-06-26 18:42:37 2009-06-25 22:15:51 2009-05-13 08:14:09 2009-06-12 08:20:24
Rank Grand	Team Name         BeliKor's Pragmatic Chaos         Prize - RMSE <= 0.8563		Best Score 0.8558 0.8582 0.8590 0.8593 0.8604	% Improvement 10.05 9.80 9.71 9.68 9.56	Last Submit Time 2009-06-26 18:42:37 2009-06-25 22:15:51 2009-05-13 08:14:09 2009-06-12 08:20:24 2009-04-22 05:57:03

- Winning team blended over 100 models

## A performance metric for recommender systems

### The world of all baby products



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### User likes subset of items



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### Why not use classification accuracy?

- Classification accuracy = fraction of items correctly classified (*liked* vs. *not liked*)
- Here, not interested in what a person does not like
- Rather, how quickly can we discover the relatively few *liked* items?
  - (Partially) an imbalanced class problem

# How many liked items were recommended?

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Recall

# liked & shown

# liked

3

# How many recommended items were liked?



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### Maximize recall: Recommend everything

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BABY WII

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1 5

Recall

# liked & shown

# liked

### **Resulting precision?**



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Smari

### **Optimal recommender**



### Precision-recall curve

- Input: A specific recommender system
- **Output:** Algorithm-specific precision-recall curve
- To draw curve, vary threshold on # items recommended
  - For each setting, calculate the precision and recall



### Which Algorithm is Best?

- For a given precision, want recall as large as possible (or vice versa)
- One metric: largest area under the curve (AUC)
- Another: set desired recall and maximize precision (precision at k)



# Summary of recommender systems

### What you can do now...

- Describe the goal of a recommender system
- Provide examples of applications where recommender systems are useful
- Implement a co-occurrence based recommender system
- Describe the input (observations, number of "topics") and output ("topic" vectors, predicted values) of a matrix factorization model
- Exploit estimated "topic" vectors (algorithms to come...) to make recommendations
- Describe the cold-start problem and ways to handle it (e.g., incorporating features)
- Analyze performance of various recommender systems in terms of precision and recall
- Use AUC or precision-at-k to select amongst candidate algorithms